

NGSP

Next Generation Security Practitioner

Tier 1	Tier 2	Tier 3	Tier 4	Tier 5	Tier 6
 Profiling Risk	 Decision Influence	 Building Alliances	 Security Consulting	 Mitigating Risk	 Driving Resilience
Mastering the art of identifying and communicating emerging risk	Calculating loss in real-terms and getting the business to act	Increasing security resilience through powerful business partnerships	Strengthening security posture through insight, problem-solving & collaboration	Making risk mitigation a business enabler not just a defensive tactic	Strengthening security posture through insight, problem-solving & collaboration

International Open Programme
2026

NGSP

Next Generation Security Practitioner

6 Tiers. One Mission. Security Excellence

Align.
Engage.
Integrate.
Protect.

Next Generation Security Practitioner (NGSP) is a powerful, **six-tier learning** journey that mirrors the **real challenges** security teams face today.

Built to equip security teams for the future of the industry and empowering them to:

Align - Understanding and delivering security through the lens of business risk

Engage - Translating security requirements in a language the business understands

Integrate - Creating security that is part of the DNA of the business

Protect - Achieving a strong security posture while enabling the business

Practitioners
who **lead**, not
just respond

NGSP is designed for practitioners who sit at the intersection of security and the business. People who are expected to translate technical knowledge into influence, decisions, and resilience.

If you're already industry certified but looking for an advanced learning programme to elevate your career. NGSP is for you.

Target Roles

BISOs

Who bridge information security and the business requirement.

Security Managers & Leads

Who align security programmes and controls with business priorities.

Risk Managers & Analysts

Who connect exposure and impact directly to business outcomes.

Programme & Project Managers

Who solve security problems and align security with business goals.

Security Consultants

Who embed security by design into project delivery and transformation.

Emerging Leaders in Security

Practitioners preparing to step into roles of senior influence.

Turn your certified professional knowledge into influence.

Build on the foundations of your CISSP, CISM, CRISC (or equivalent certification), moving beyond theory into real-world practice.

NGSP takes the problems every practitioner knows - misalignment, mistrust, poor adoption - and turns them into opportunities for influence and impact. Through immersive simulation, practical tools, and consulting behaviours.

A bridge between certification and how you impact the business - **designed for practitioners who already know the frameworks but want to lead the conversation.**

Outcomes

Learn security through the lens of business risk



Transform from enforcer to strategic partner



Build powerful allies and security advocacy



Lead the security conversation and drive ownership



Tackling the real issues facing security teams today

The world security teams operate in has changed faster than most can adapt.

AI is amplifying threats and speeding up decision cycles. Geopolitical instability, supply-chain exposure, and hybrid work have erased the old boundaries of control. Attackers move faster, leadership expects clarity sooner, and the cost of hesitation has never been higher.

Security practitioners are under pressure to translate complexity into confidence - fast.

The challenge isn't knowing the frameworks; it's applying them in live environments, influencing decisions, and keeping pace with risk that refuses to stand still.

These are just a few of the major challenges facing the industry, that NGSP is designed to solve.

What the NGSP Programme Solves

The Security Issue

The NGSP Solution

What You'll Take Away

Tier 1
Profiling Risk

The threat landscape is rapidly evolving.
When traditional assessments are too slow, checklist-heavy, and technical, this breeds mistrust in the output. Escalation comes too late, and security become slow to react.

NGSP increases the speed at which risk, gets identified, assessed and escalated.

Converting profiles into clear loss scenarios
by asking targeted questions that reveal real root causes of exposure.

Tier 2
Decision Influence

When threats can't be linked clearly to financial, operational, or reputational consequences, leaders simply don't see the risk.

NGSP teaches practitioners to calculate real business impact, clearly and credibly, keeping security central to decisions.

A concise impact map that links threats to business outcomes and prioritises attention.

Tier 3
Building Alliances

When security are seen as too IT-centric and are seen as a blocker (not an enabler), stakeholders resist or ignore initiatives, leaving adoption weak and programmes stalled.

NGSP shows practitioners how to build trust and influence by engaging outside IT and communicating security in a language that matters to the business.

A practical alliance plan - who to engage, how to frame, and how to conduct, the critical conversations that can't be avoided.

Tier 4
Security Consulting

If the need for security is vague, and solutions lack buy-in, high-stakes meetings drift and the risk increases. Without a clear consulting method, security controls and measures don't get owned.

NGSP provides a framework to diagnose issues, reach root causes, and co-create solutions leaders support and ownership.

A repeatable security consulting playbook in solving security problems, that secure agreement and direction.

Tier 5
Mitigating Risk

If security is overloaded, rigid, or misaligned with what leaders can support, then plans collapse under their own weight. Messages fail to win resources, fixes are partial, and frustration grows.

NGSP trains practitioners to design SMART, defensible strategies that win backing and are taken seriously.

A prioritised, mitigation planning process with rationale leaders will understand and back.

Tier 6
Driving Resilience

The threat landscape (and enterprise landscape) is moving so fast that security controls can become obsolete overnight. Teams must increase their speed and agility in identifying and correcting vulnerabilities.

NGSP teaches how to reframe, review, rework, and remove systemic weaknesses in security, making it better by design.

A systematic method to evaluate, review and action security decisions along with a clear design-thinking-based approach.

Training built for tomorrow, not yesterday

Traditional industry training can be guilty of ticking boxes - NGSP is different. It's a carefully designed, staggered learning journey where the learning unfolds step by step, blending interactive workshops, video learning, and bite-size mini assignments.

Every element is structured to turn knowledge into influence and theory into practice - so the skills you build can be applied, the minute you leave the programme.

A Structured Journey



Immersive workshops are the core of the NGSP experience

- Video pre-learning introduces the models and tactics ahead of time
- Follows the 70/20/10 model: 70% interactive, 20% theory, 10% applied
- Builds confidence and authority tier by tier

Simulation at the core



Activities that mirror real-world security situations

- Hands-on simulation and role play, not slides and lectures
- Practice decision-making under pressure
- 80% practical, 20% theory - grounded in reality

Seamless & automated



Seamlessly hosted on a world-class learning management system

- Automated invites, progress tracking, and post-workshop tasks
- Focus on learning, not logistics
- Smooth, end-to-end experience from registration to certification

6 Learning Tiers of NGSP



Profiling
Risk



Decision
Influence



Building
Alliances



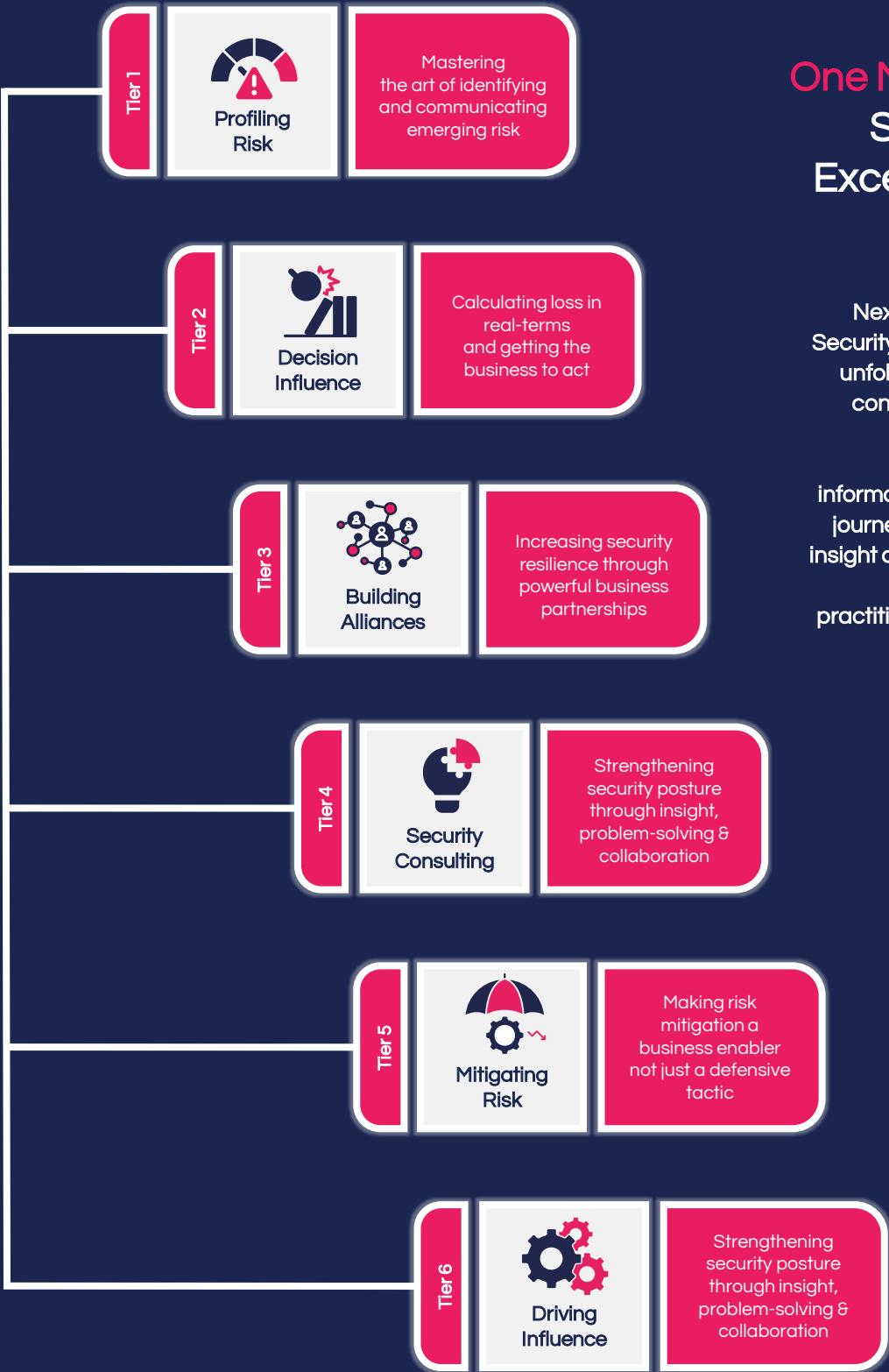
Security
Consulting



Mitigating
Risk



Driving
Influence



**6 Tiers.
One Mission.
Security
Excellence.**

Next Generation
Security Practitioner
unfolds across six
connected tiers.

A complete
information security
journey that builds
insight and influence
and drives
practitioners to new
levels.



NGSP Tier 1 Profiling Risk

A one-day high-impact experience that sharpens your ability to spot risk early, read the landscape clearly and surface emerging risks with confidence.

Identifying emerging security risk across the corporate environment is a critical task faced by InfoSec teams. An even tougher challenge is bringing it to light and getting the most important people in the room to listen.

- 6 Video Remote Lessons
- 1-Day Virtual Workshop
- 10 CPE Credits Earned

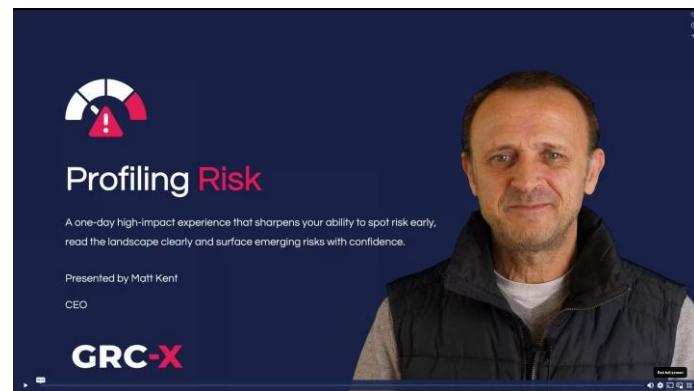
See www.grc-x.com/event-list
for forthcoming schedules

Security teams often sense danger early but struggle to be heard. Risks move faster than organisations can read them, and early indicators get dismissed as noise. Practitioners battle bias, apathy and pressure that dilute their message.

By the time leaders react, the harm is already visible. This course builds the clarity and influence needed to surface and communicate security risk, with confidence and authority.

Watch our video Introduction

Click the thumbnail to Learn about why Profiling Risk matters and the key skills and capabilities covered by the course.



NGSP Tier 1 - Profiling Risk

Learning Goals

Sharpen your ability to see risk and escalate it, in a way leaders pay attention to.

By the end of this course, you will be able to:

1. Identify emerging risk before it becomes hindsight
2. Spot the drivers of security risk amidst the change environment
3. Engage on security risk early and get the business to act
4. Cut through bias so risk isn't dismissed because it feels inconvenient
5. Explain risk in a language the business understands

Structured Workshop Lessons

Immersive skills sessions accompanied by powerful simulation-based activities

1. Why Risk Matters

The critical challenges practitioners and leaders face when understanding and communicating security risk inside modern organisations.

2. Risk Mindset

How businesses weigh up security risk (cost vs loss) and how real-world pressures influence risk acceptance and decision-making.

3. Understanding the Risk Landscape

How changes in external forces, business focus and risk appetite create a cascade of new threats and emerging risks across the organisation.

4. THOR Risk Lens

How to view risks through a Technical, Human, Operational and Regulatory lens to understand where they originate.

5. Increasing Your TVI-Q

How to develop a powerful and fast way of assessing risk using TVI-Q (the three question rule).

6. Business Impact Assessment

How to identify and quantify real business harm and build clear loss scenarios grounded in operational reality.

7. Mitigating Risk

Determining risk ratings and required mitigations to bring risk to a level the business is prepared to accept.

Book

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Single Course Pass - €495 + VAT

NGSP All Access Pass - €2395 + VAT



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NGSP Tier 2 - Decision Influence

Learning Goals

Become a trusted advisor on security issues and a key influencer of decisions.

By the end of this course, you will be able to:

1. Communicate with authority to senior leaders and decision makers.
2. Translate risk into clear loss projections that drive movement, not debate.
3. Tackle avoidance bias by grounding conversations in tangible data
4. Help the business weigh up security risk and act decisively
5. Handle difficult security conversations with greater authority

Structured Workshop Lessons

Immersive skills sessions accompanied by powerful simulation-based activities

1. Why Decision Influence Matters

How influencing decisions early strengthens security's position and accelerates action across the business.

2. Calculating Loss

How to identify impact variables, assign unit costs and multiply variables to build clear, credible loss scenarios the business can act on (loss vs cost).

3. Reactions to Risk (bias)

How to recognise the ten common biases that shape stakeholder reactions to risk and develop effective challenge strategies to secure stronger decision commitment.

4. Escalating Risk (FACTR)

How to structure a persuasive risk escalation using FACTR, speak in business language and present a clear loss-driven case that secures senior-level commitment.

5. Increasing Your E-Q

How to apply the five components of emotional intelligence to strengthen gravitas, presence and influence in high-stakes stakeholder conversations.

6. Navigating Pushback

How to handle challenging stakeholder questions and provide confident, concise answers that maintain control of the discussion.

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NGSP Tier 3 Building Alliances

A one-day practitioner experience that sharpens your influence, strengthens trust across the security network and builds the alliances needed to drive security adoption.

Security often struggles not because of weak controls, but because the people who own the risk aren't engaged. Frontline teams are stretched, first-line teams juggle priorities, and leaders can see security as friction rather than shared responsibility.

This course tackles the human and organisational barriers that block collaboration. Practitioners learn how to work with busy stakeholders, read their motivations and shift perceptions of security from policing to partnership.

By the end, you'll be building stronger alliances across the business, increasing shared ownership, and reducing resistance. Creating faster, more effective security outcomes.

Learning Goals

Win hearts and minds on security matters and gain powerful allies.

Structured Workshop Lessons

Immersive skills sessions accompanied by powerful simulation-based activities

NGSP Tier 3 - Building Alliances

By the end of this course, you will be able to:

1. Win hearts and minds on security matters and gain powerful allies
2. Overcome apathy and indifference toward security and build advocacy
3. Handle stakeholder conflicts with confidence and drive security adoption
4. Navigate competing interests and drive collaboration
5. Build a network of supporters who help make security a shared responsibility

1. Why Alliance Matters

Learn why security depends on strong cross-business alliances and how shared ownership accelerates action.

2. Mapping the Security Network

How to map security's actual relationship footprint across the business and identify where trust, understanding and collaboration are weak.

3. Building Advocacy

How to identify supporters, adversaries, conspirators, disciples and fence-sitters - and tailor your influence approach accordingly.

4. Decoding Stakeholder Positions & Interests

How to read both public behaviour and private intent to understand what each stakeholder really wants from security.

5. Understanding Human Drivers of Pushback

How to reduce emotional threat, create psychological safety, and turn confrontations into collaboration.

6. Building Goodwill & Credibility

How to strengthen security's reputation through consistent deposits of goodwill, reliability and shared wins.

7. Negotiating Shared Ownership of Security

How to achieve win-win outcomes and establish shared responsibility instead of security acting alone.

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A one-day applied consulting workout that enhances your diagnostic accuracy, strengthens problem solving and positions you as a trusted advisor.

Security teams that enforce policy meet resistance. Those who diagnose problems, collaborate and guide the business earn trust and create impact.

Practitioners often jump to solutions too fast, missing the real issue beneath the surface. Conversations become tense or unclear, and stakeholders fail to see the value. Without a consulting mindset, security becomes an enforcer instead of a partner.

This course will help you sharpen the questioning, framing and problem-solving skills needed to act as a trusted advisor and co-build practical, business-aligned security solutions.

NGSP Tier 4 - Security Consulting

Learning Goals

Help the people who *own* the risk, take shared responsibility for outcomes.

By the end of this course, you will be able to:

1. Get a 'seat at the table' early and security prioritised from the outset
2. Prevent conversations drifting by defining issues clearly from the outset
3. Challenge assumptions and surface core issues without creating defensiveness
4. Shape solutions stakeholders want to adopt, not ones they feel are imposed
5. Lead security discussions that create clarity and momentum

Structured Workshop Lessons

Immersive skills sessions accompanied by powerful simulation-based activities

1. Why Consulting Matters

How moving from policy-enforcer to consultant increases influence, trust and impact across the business.

2. Challenger & Growth Mindset

How to shift from telling to challenging and use pain vs gain conversations to reframe security problems.

3. The PULSE Consulting Framework

How to diagnose problems and co-build solutions using Position, Unpack, Lockdown, Solve and Execute.

Position - Stage-Managing the Discussion

How to frame security conversation, set purpose and create the conditions for a productive meeting.

Unpack - Questioning & Discovery

How to use horizontal, vertical and Socratic questioning to expose the real security problem.

Lockdown - Closing on the Problem

How to define the core issue, remove ambiguity and get commitment to what must be solved.

Solve - Designing Practical Security Solutions

How to build SMART controls, apply the THOR lens and stress-test your solutions with Force-Field Analysis.

Execute - Ownership & Action

How to assign responsibilities, secure 1st-line ownership and plan for successful delivery.

4. Applying PULSE in Action

Determining risk ratings and required mitigations to bring risk down to acceptable levels.

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NGSP Tier 5

Mitigating Risk

A one-day deep-dive that helps you design credible mitigation plans, communicate risk with authority and drive ownership needed to reduce exposure effectively.

- 6 Video Remote Lessons
- 1-Day Virtual Workshop
- 10 CPE Credits Earned

See www.grc-x.com/event-list
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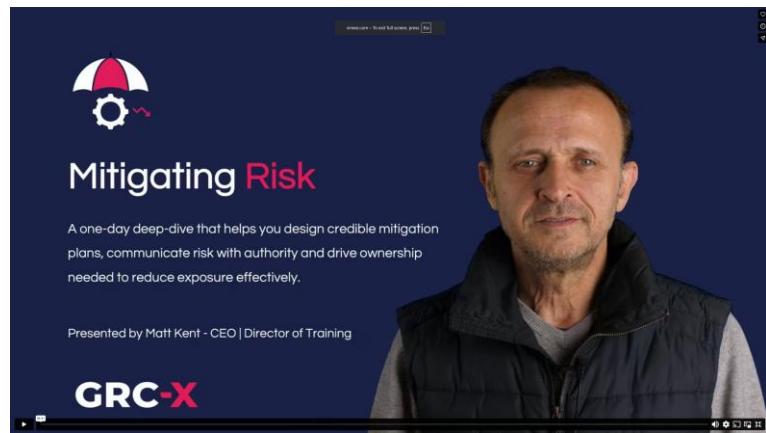
Mitigation fails when leaders don't see the urgency or understand what the plan is trying to achieve. Security may know the right path but struggle to present a case that drives action.

Plans can be technical, fragmented or unclear. Without strong ownership and credible justification, decisions slow and exposure persists. Weak narratives create hesitation, delay and watered-down outcomes.

This course helps practitioners design clear mitigation strategies, communicate with authority and secure the commitment needed to reduce risk effectively.

Watch our video Introduction

Click the thumbnail to Learn about why Mitigating Risk matters and the key skills and capabilities covered by the course.



NGSP Tier 5 - Mitigating Risk

Learning Goals

Bridge the gap between best-intended security controls and real-world risk reduction.

By the end of this course, you will be able to:

1. Remove weaknesses in planning that cause mitigations to fail
2. Build SMART controls that treat the main source of the risk
3. Ensure mitigations are preventive, detective and corrective
4. Apply the 80/20 rule to ownership and ensure controls are sustained
5. Apply the FACTR method to secure buy-in and ownership

Structured Workshop Lessons

Immersive skills sessions accompanied by powerful simulation-based activities

1. Why Mitigation Matters

Where risk mitigation fails and the consequences associated with getting it wrong.

2. Risk Treatment

How to Treat, Transfer, Tolerate or Terminate risk.

3. Building Risk Mitigation Plans

How to identify supporters, adversaries, conspirators, disciples and fence-sitters - and tailor your influence approach accordingly.

Craft a High Value Risk Statement

How to plan mitigation not guess it.

Build Multi-Domain THOR Mitigations

How to design stronger mitigations by combining Technical, Human, Operational and Regulatory controls to avoid single-domain failure.

Build a PDC Controls Map

How to convert ideas into real controls using Prevent–Detect–Correct and eliminate actions that aren't genuine mitigations.

The 20% Rule of Ownership

How to assign only the 20% that security should own and shift the remaining 80% to first-line teams through clear, practical ownership rules.

Build in the Assurance Truth Test

How to prove your plan works by defining measurable evidence, success indicators and real-world tests before the plan is agreed.

4. Driving Ownership Through Engagement

How to communicate risk mitigation plans with controls owners and secure their buy-in and resource.

Book

See www.grc-x.com/event-list for forthcoming schedules

Single Course Pass - €495 + VAT

NGSP All Access Pass - €2395 + VAT



NGSP Tier 5 Driving Resilience

A one-day sprint that will strengthen your delivery, remove blockages and enable you to design and execute security initiatives with real world impact.

- 6 Video Remote Lessons
- 1-Day Virtual Workshop
- 10 CPE Credits Earned

See www.grc-x.com/event-list for forthcoming schedules

Watch our video Introduction

Click the thumbnail to Learn about why Driving Resilience matters and the key skills and capabilities covered by the course.



NGSP Tier 6 - Driving Resilience

Learning Goals

Remove the barriers that erode resilience and make security better by design.

Structured Workshop Lessons

Immersive skills sessions accompanied by powerful simulation-based activities

By the end of this course, you will be able to:

1. Close the gap between planned security initiatives and adoption
2. Address barriers, blockages and bottlenecks that hamper delivery
3. Identify and retire legacy work that consumes effort but adds little value
4. Design security plans that fit naturally into business workflows
5. Lead delivery conversations confidently so solutions hold up under pressure

1. Why Driving Resilience Matters

The critical challenges practitioners and leaders face when understanding and communicating security risk inside modern organisations

2. Why Design Matters

How businesses weigh up security risk (cost vs loss) and how real-world pressures influence risk acceptance and decision-making

3. Security Blockages Bottlenecks and Barriers

How changes in external forces, business focus and risk appetite create a cascade of new threats and emerging risks across the organisation.

Review - How to examine an existing security initiatives through a diagnostic lens to identify what's working, what's broken and where value is being lost.

Reframe - How to challenge assumptions, uncover the real business problem beneath the symptoms and restate the initiative's purpose with clarity.

Rework - How to strengthen and streamline an initiative by tightening its design, removing friction and aligning it to real-world business needs.

Remove - How to confidently identify low-value, legacy or duplicated activities and decommission what no longer serves the business or improves security.

4. Security by Design

How to design high-impact, business-aligned security initiatives from scratch using EDIPT – empathise, define, ideate, prototype and test.

Book

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Taster Sessions





Espresso Workshops

Free 75-minute workshops - Taste the NGSP experience live

NGSP Espresso Workshop Sessions are fast, focused, and highly practical. Each 75-minute workshop drops you into a live NGSP experience. You'll get to practice our proprietary tools in action, alongside peers tackling the same challenges you face.

These aren't generic webinars. They're immersive tasters of NGSP, designed to show you how our tools and methods work under pressure - and how they can transform the way you practice security.

Get hands-on with tools and approaches from the programme



- Learn the FACTR model for rapid risk profiling
- Apply impact variables to assess business loss scenarios
- Practice influencing stakeholders to build lasting alliances
- Use PULSE consulting behaviours to frame and solve problems
- Explore why mitigation strategies fail, and design smarter ones
- Apply the 3R's to evaluate security effectiveness



Lesson Themes Include:

- The Risk Landscape (featuring FACTR)
- Calculating Loss (featuring VETs)
- Security Alliance (featuring Stakeholder Constellation)
- Driving Powerful Conversations (featuring PULSE)
- Why Mitigation Fails (featuring SMART Controls)
- Security Blockages, Bottlenecks & Barriers (Featuring the 3R concept)

[Head to the Espresso Schedules](#)



Member Area

Free video lessons from the NGSP learning journey

The GRC-X Member Area, is coming NEW in 2026. If you book an All Access pass for NGSP, you'll be able to access your video lessons for a whole year. Every video lesson from the programme.

Every lesson is designed to challenge the way you think about security and show you how NGSP bridges the gap between technical expertise and business influence.

Alternatively – you can buy access to some of our videos for Free as a subscriber, or buy our Elite level membership to access the whole library – only €250 + vat for the year.



Learn Proprietary Tools from the NGSP Programme

- Explore how to profile risk through the business lens
- See how impact is calculated with VETs variables
- Understand why alliances are critical for security adoption
- Learn the consulting behaviours that unlock buy-in and trust
- Discover why mitigation often fails and how to fix it
- Learn how to evaluate security using The 3R Method



Lesson Themes Include:

- Explore how to profile risk through the business lens
- See how impact is calculated with VETs variables
- Understand why alliances are critical for security adoption
- Learn the consulting behaviours that unlock buy-in and trust
- Discover why mitigation often fails and how to fix it
- Learn how to evaluate security using The 3R Method

Sign up with your work email to start learning today

[GRC-X Member Area – Sign Up](#)

Frequently Asked Questions

Can I enrol on a single course?

- Unfortunately, not. NGSP is a full six-tier journey. Seats are only sold for the complete programme.

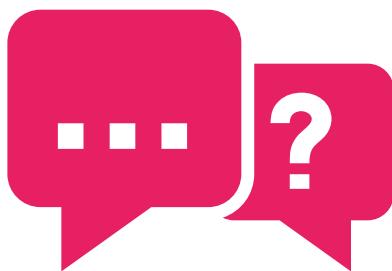
Can we pay via invoice?

- Where payment is to be processed by a company finance team, GRC-X can issue a secure Stripe payment link or invoice upon request - Please contact us directly, using the contact form on the enrol page. Please note that all funds must be received in full prior to the programme start date.

Will we receive an invoice?

- Yes. Every payment automatically generates an invoice with all details required for company records.

Book an Introduction with one of our trainers



Talk to a trainer before you decide

- Book a 30-minute slot with one of our trainers via Microsoft Teams
- Explore how NGSP fit your professional goals
- Get clarity on schedules and enrolment

[Book an Introduction](#)

If you still have any questions, reach out :

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